



Oakware Corporation

A Global Business Development Company

Your Partner for Success!

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Mission

To help our customers ensure their success by implementing high quality systems using the best technology available and establishing long term relationships with them.

To assist our partners in expanding their businesses into the North American, South American, Central American and Caribbean Markets through qualified strategic alliances and partnerships.

About Oaksware

Oaksware Corporation is a global business development and professional services company founded by a group of engineers to deliver customer enterprise improvement solutions. Based in Miami-Florida, Oaksware has offices in Argentina, Peru and Venezuela.

Blending imagination, know-how, rigor and passion in our work, Oaksware seeks to be your partner for success. We work with our clients and partners to imagine, build, operate and improve; thus, creating new ways to do business in a new economy.

We work within collaborative teams, both internal Oaksware resources and external partnership support resources, to accomplish the customers' goals and needs.

Management

Executive officers include Maria E. Robles, Delivery Vice President; Carlos Toranzo, Financial Consulting.

Executive board members include Lydia Martin, Technical Training Director; Cecil Fell, Operations Director

International Executive members include Roberto Huby, Eduardo Acosta.



Services

Oakware recognizes that customers, want more than just software, they want a complete solution. Reason why, our services focus on "Customer Satisfaction" making you successful. We work alongside with business consultants to help design the best solution for our customers.

Oakware offers you a range of consulting and implementation services through our Delivery group. We pride ourselves on strong technical skills and responsiveness to our customers.

You need your people adequately trained without breaking your budget or compromising your productivity... Depend on Oakware.

Oakware's key ability is to understand customer needs. Working together with our customers, we will help them define, plan and follow up successful projects. Our experience has taught us, that involving customer employees helps improve productivity, quality and responsiveness.

Oakware services are designed to help clients setup their systems using the best technology to ensure their success.

Scope of Services

- **e-Business.** Oakware combines methodology, project management with technical knowledge to help clients to be successful in the on-line world.
- **ERP/SCM/CRM Implementations.** Oakware helps you implement cost-effective robust application solutions that support your business goals. To stay ahead of the competition, and at the same time make profits, Oakware helps customers succeed implementing CRM systems.
- **Integrations.** Oakware provides legacy systems to ERP/SCM/CRM systems integrations.
- **Application Design and Development.** For customers developing new products, Oakware provides expertise in all phases of the application development life cycle.
- **Software Migrations.** Oakware provides complete migration services from planning through hands-on database and code conversion, testing and performance tuning.
- **Porting.** Oakware provides porting assistance to customers who want to deploy their products on new operating systems.
- **Technical Training.** Oakware provides supplemental product training with on-site technology transfer tailored to clients' needs.
- **Oracle Consulting.** Oakware counts with a multi-cultural, multi-lingual and multi-industry Oracle Team.

Partners

Ironside Technologies Inc.

Ironside is a global leader in supplier-focused business-to-business electronic commerce solutions responsible for powering the e-Commerce strategies of some of the world's most prominent manufacturers and distributors.



SAS Institute, Inc.

Headquartered in Cary, North Carolina, SAS Institute is the largest privately held software company in the world. Founded in 1976, SAS serves more than 38,000 business, government and university sites in 117 countries. The world leader in business-intelligence software and services, enabling customers to turn raw data into usable knowledge

Tecnonexo

Tecnonexo is the AldeaX company specialized in offering Internet-based IT solutions. Tecnonexo perceives Internet as the tool that works directly on the growth and development of its clients.

SYGNUS S.A.

SYGNUS provides consulting services in Human Resources, to companies in the Petroleum, Mining, Industrial and Services sectors. SYGNUS' staff is conformed by highly trained and experienced personnel in Human Resources Management.

SYGNUS markets a Suite of Human Resources software packages developed by them. These products have been installed in major companies in Latin America and are supported by their specialists. Each package comes with a security module and a reporting tool.

SYGNUS has alliances with all major ERP vendors: ORACLE, Peoplesoft, SAP, Mincom, JD Edwards (Plutus Enterprises) and provides additional functionalities to their main ERP products.

INGESA

Ingeniería y Sistemas de Avanzada S.A. - INGESA, is a counseling company for systems engineering; founded on 1987 by professionals of great career in the country and abroad; dedicated to "Give integrated solutions through process automation, to obtain the right information in the best moment..."

INGESA has developed, and commercializes an ERP integrated system named ZEUS 2000. ZEUS 2000 is an integrated system of enterprise management based on the powerful ORACLE database and tools. The conception of the system enables the system to spread out to many platforms, reaching an independence almost total from the platforms. This system is already implemented in many companies in Latin America.

EVOLUTION MANAGEMENT Consulting

Evolution Management Consulting. Our Financial Consulting Partner. Their consulting team is formed by high quality and experienced financial professionals. They have the ability to understand the business needs of a financial institution in order to help design the correct solution with the technology at hand.

LOLIMSA

LOLIMSA commercializes a Hospital Management and Control System, developed by them, LOLCLI₂₀₀₀ Corporative. It has, only and exclusively, the patients medical history, from the moment he/she enters the hospital, until he/she leaves the hospital. Within this context, the services that the patient will receive, integrated with an administrative module that will allow you to control and manage financial activities, such as billing and accounting. This system has been sold and implemented in many companies throughout Latin America.